



Advocates  
& Solicitors

# SNAPSHOT

## Corporate Commercial Practice

## About PSL

PSL - Advocates & Solicitors is a new-age boutique law firm offering specialised legal services to leading Indian and multi-national corporations, Sovereign States, Financial Institutions, Government Instrumentalities including Public Sector Undertakings, Royal Families and Individuals.

PSL (formerly known as PAMASIS Law Chambers) was renamed in 2017 and has been consistently recognized and awarded by various international and national directories. The team at PSL comprises of a group of dynamic counsels with rich experience who come across as a close knit group that really value their relationships with clients. PSL offers its expertise in areas of International Arbitration, Litigation, Insolvency & Bankruptcy, White Collar Crimes, Tax and Corporate Advisory.

The Firm is committed towards delivering bespoke and pragmatic solutions to its clients in short turnaround time. PSL has advised and represented clients from a wide range of industrial sectors including Aviation, Banking, Automotive, Food, Hospitality, Real Estate, Retail, Defence, Infrastructure, Manufacturing, Electricity, Power, Telecom, Oil & Gas and Insurance. PSL's practice is unique because the partners' experience spans across vast areas of practice.'

PSL has uniquely positioned itself to adeptly handle a wide spectrum of complex matters in various areas – from domestic to cross border disputes and advisory, with passion and motivation. Our practice areas have lawyers who have intellectual depth, expertise, and geographic scope to successfully resolve a varied range of legal issues while also retaining the advocacy inhouse and not outsourcing it to external counsels. The team at PSL is composed of experienced professionals of high reactivity. Our dedication to understanding the client and the cases along with the importance given to availability and adaptability is consistently appreciated by the clients.

PSL boasts of a culture driven on the strength of knowledge, research and innovation, highlighted by the constant pursuit of subject matter expertise and excellence in advocacy. Lawyers at PSL keep pace with international best practices and constantly implement the use of innovative technology for effective results. The firm has taken strides in this sphere by strategically investing in and developing artificial intelligence (AI) based applications for an unparalleled client experience and accuracy in research and due diligence.

## Corporate Commercial Practice

We at PSL take pride in our ability to serve clients operating in diverse sectors. We routinely provide legal advisory services to our clients on general corporate law issues pertaining to the day to day operations and work closely with our clients assisting them in conceptualizing and undertaking the commercial transactions which are within the legal framework. We have experience of handling assignments pertaining to different stages of the life cycle of a corporate entity - structuring, incorporation, restructuring and insolvency. Our team has experience of helping clients adopt suitable entry strategy at the time of investing in different businesses while retaining exit options to meet the unwarranted exigencies. Our clear understanding of Indian legal framework and balanced approach while interpreting legal provisions has helped in assisting our clients in planning, negotiating, and closing commercial transactions with ease.

Our team of qualified and experienced lawyers leverage their experience working as part of teams dealing with complex legal and regulatory issues to provide workable solutions. We have always been comfortable in working with the professionals in the field of accountancy, finance, and secretarial practices to cater to clients' business requirements which in turn helps us better align and develop ourselves to the ever changing requirements of the commercial world.

- ✓ Assisted Israeli greenhouse technology company in entering into a joint venture agreement with an Indian multinational conglomerate.
- ✓ Advisory and legal support services related to de-merger of undertaking – bio mass power plant.
- ✓ Assisted Indian company engaged in real estate business to re-negotiate terms for raising funds from a Mauritius company by way of compulsorily convertible debenture and in preparing amended subscription agreements.
- ✓ Advising and acting for various multinational renewable power companies in negotiating, vetting and structuring of Power Purchase Agreement, Power Distribution Agreements and infrastructure EPC agreements.
- ✓ Advising and assisting a major Russian power generator in an arbitration under ICC Rules.
- ✓ Advising and representing a Public Sector Undertaking in an arbitration involving disputes arising from a Gas Supply Agreement against a leading Indian petrochemical producer.
- ✓ Preparing memorandum of understanding, collaborations agreements, joint-development agreement, fit-out agreements, and commercial lease agreements for clients engaged in real estate businesses.
- ✓ Preparing contracts relating to operation and management of biogas plant.
- ✓ Advised and represented various companies in Israel in Defense, Homeland Security, Cyber Security etc.
- ✓ Handholding clients in roll out of business operations in hospitality industry – preparing employment contracts, asset purchase agreements, vendor agreements, master service agreements, and franchisee contracts along with legal advisory on overlapping income tax issues.
- ✓ Advising and assisting NBFCs with foreign & domestic investments, transactions, mergers, regulatory issues and, with obtaining licences and approvals. We have also advised NBFCs, investors and service providers in relation to loan agreements and service agreements.
- ✓ Assisting clients preparing contracts for securing and monetizing intellectual property assets - collaboration agreements, independent contractor agreements, technology transfer agreements, and release agreements, trademark assignment, and trademark licencing agreements.
- ✓ Assisted clients in undertaking gap analysis keeping in view the proposed Data Protection Laws in India.
- ✓ Assisted a major American corporation in the renewable energy sector on the customs and environmental laws in India.
- ✓ Advised a mining corporation in respect of a major mining and construction contract with the Government of Mozambique.
- ✓ Advisory services related to merger of group companies engaged in real estate business and non-banking finance business.
- ✓ Review of software development contract and end-user licences agreements.
- ✓ Negotiation and amicable settlement of complex disputes amongst the company promoters, individual application developer and content development company.
- ✓ Drafting channel management agreement between investors and promoters of a company engaged in broadcasting general entertainment and news channel in regional languages.
- ✓ Advising promoters in retaining control while accepting investment for working capital requirements by vetting shareholders agreement and share purchase agreement.
- ✓ Advising clients in selling assets through public auction in respect of the terms of bidding.

## Key Contact(s)



### Angad Sandhu

Partner

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Angad has in-depth knowledge and experience in establishing white-collar crime compliance frameworks and anti-bribery and corruption reviews for corporate clients. He has dealt with investigations owing to whistleblower complaints and representing clients in financial fraud investigations.

Angad has dealt with matters pertaining to the prosecution of borrowers who have siphoned money from banks to overseas accounts. He has also been involved in the drafting and implementation of internal guidelines and enforcement structures in compliance with the relevant laws.

Angad has successfully represented clients in investigations conducted by the CBI and SFIO with an emphasis on defence in investigations, criminal trials and appellate proceedings before various courts and authorities. He has also advised and assisted clients in criminal investigation enacted by the Enforcement Directorate.

He has been involved in the defence of accused individuals in high profile litigations such as the railway freight scam and the Haryana educational scam. He has also represented a high-profile individual before the Supreme Court of India in a matter under the Wildlife (Protection) Act, 1972.

## Key Contact(s)



### **Aakanksha Nehra**

Associate Partner

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Aakanksha has expertise in corporate and commercial laws relating to Insolvency, Corporate Commercial Advisory, Corporate Debt Restructuring and Recovery proceedings.

She started her professional journey with a corporate office and thereafter with a litigation firm. She has represented clients before the Supreme Court of India and High Courts of various states and districts. She regularly appears before various tribunals across Delhi NCR and Mumbai has mastery in company matters, insolvency law and education laws and has been active stimulant for achieving settlements in various litigations.

Aakanksha has represented government as well as private organisations. She has represented clients in commercial advisory and litigation proceedings pertaining to intricate questions relating to financial frauds, acts of mismanagement, representing promoter and investor interest, representing professionals, promoters, resolution applicants, creditors and other stakeholders under the Insolvency and Bankruptcy Code, 2016.

Aakanksha has also dealt with companies resolving to spear head in the market of alternative energy including solar and hydel energy generation and also advises numerous promoters engaged in the business of e-commerce with respect to insurance, medical service, inter alia. She is involved in various pro-bono work involving the protection of the rights of the women at work-place and also those relating to medical negligence.

## Our Clients



## Awards & Recognitions



## Our Offices



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